


Prudent ethical investment with a global perspective

Corporate Profile





Contents

- 2 Overview
- 4 Prudent Ethical Investment
- 6 Philosophy
- 8 Asset Classes
- 10 Board of Directors
- 11 Executive Team
- 12 Global Reach

SEDCO Capital is a Shariah-compliant, ESG led asset management and investment advisory firm. We provide clients with investment solutions through a dynamic asset allocation process across diversified asset classes that deliver strong risk-adjusted returns.

About SEDCO Capital

The firm is headquartered in Jeddah with offices in Riyadh, Luxembourg, London and Dubai, maintaining a global perspective and reach.

Regulated by the Capital Market Authority of Saudi Arabia (CMA), SEDCO Capital obtained its license in 2009. We began operations with four licensed activities: investment management, arranging, custody, and advisory.

In 2012 the CMA granted an additional license allowing the firm to act as principal and underwriter. We therefore extend our capabilities across four areas:

Asset Management

Providing best-in-class investment solutions is the core of what we do. Our funds and discretionary portfolio management (DPM) accounts are tailored to each client's objectives and risk appetite.

Our Luxembourg-based SEDCO Capital Global Funds are acknowledged as the world's largest and most diversified range of Shariah-compliant and ESG funds.

Corporate Finance

Our Corporate Finance Department is an experienced sell-side and buy-side advisory resource that provides clients in Saudi Arabia with a combination of in-depth market intelligence research and invaluable decision-making information.

Administration and Custody

Flawless execution, safekeeping and maintenance of assets are key disciplines that contribute to the performance of an investment, from the simplest to the most complex. Our expertise and comprehensive infrastructure minimize transactional, legal, and taxation risks and are integral to our performance.

Advisory

Our advisory services are tailored to help clients make informed decisions on their investments. Clients benefiting from bespoke services often upgrade their accounts to DPM in testimony to the quality of our services in this area.

Asset Classes

Income Assets



Public Equity



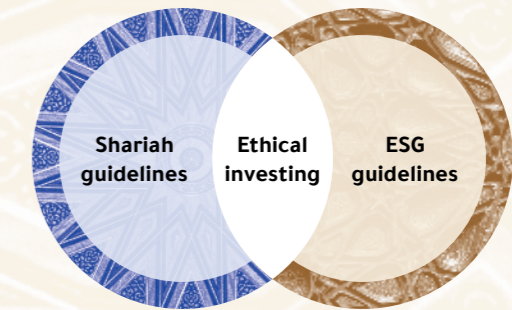
Private Equity



Real Assets



Years in the making



In 2014 SEDCO Capital became the first Saudi and Shariah-compliant asset manager to sign the United Nations' Principles of Responsible Investing (UNPRI).

This emphasis has been central to SEDCO Capital for many years. Since the firm's inception, we have developed a reputation as a highly capable asset manager with Shariah compliance and ethical investing at our core.

A new investment philosophy was developed by SEDCO Capital in 2013 that combined the strengths of traditional responsible investing with Shariah investment principles. This unique set of principles is termed Prudent Ethical Investment (PEI).

The Covid-19 pandemic affected the global economy in 2020 causing a reassessment of institutional and individual values. With its established PEI philosophy, SEDCO Capital is perfectly placed to guide investors seeking greater emphasis on sustainability, transparency and ethical investment.

Our PEI Approach

Our Prudent Ethical Investment (PEI) approach is a disciplined and rigorous process involving five key fundamentals:

- Negative screening
- Environmental factors
- Social factors
- Governance factors
- Active ownership

Negative Screening

We employ an exclusionary screening process of sectors that are deemed unethical (including alcohol, tobacco, gambling and other non-permissible sectors). This initial step of negative screening reflects the commonalities between Shariah-compliant and conventional responsible investment strategies.

Balance Sheet Screens

In addition to negative screening, and in line with Shariah-compliance, we also evaluate the quality of the balance sheet.

Specifically, Shariah-compliance requires balance sheet screens that consider factors such as leverage, cash and the value of interest-bearing securities and/or accounts receivable to market cap or to total assets (whichever is greater). This allows us to avoid high financial risks and therefore enhance risk-adjusted returns.

Lower financial leverage and better cash conversion result in a bias towards quality and growth, underscoring the 'prudence' element in our PEI approach.

Environmental, Social and Governance (ESG) Criteria

SEDCO Capital and its external managers then apply an overlay of best practice environmental, social and governance criteria to the overall assessment.

Using data gathered from our internal and external research, we carry out scenario analysis and modelling to assess factors representing the investment impacts of future environmental trends and climate-related risks and opportunities.

We analyze the potential impact of each factor on a company's competitive advantage (for example, revenue generation, cost savings and innovation), risk reduction (cost of financing, reduced volatility) and reputation building (governance, regulatory compliance, and client and workforce loyalty).

We consider ESG issues in strategic asset allocation in terms of asset classes, geographic markets, and sector weightings.

In terms of managing potential conflicts, our Conflict of Interest Policy covers all aspects of the investment process, governance, guidelines on handling of conflicts of interests, escalation and reporting.

Creating shared success

SEDCO Capital's investment philosophy is built on three pillars: Principles, Partnership and Performance.

Principles

We are committed to complying with Shariah and environmental, social and governance (ESG) principles.

We adhere to a robust governance, compliance, and risk management framework ensuring that every stage of our investment process undergoes rigorous scrutiny, due diligence, and accountable approval processes.

Partnership

Partnerships create scale, spread costs of doing business, increase negotiation power and access to differentiated investment opportunities. Our partnership model ensures transparency and creates lasting relationships, mutual trust and shared success.

We have fostered and continue to build a large network of reliable business partners, enabling us to be a truly global asset manager.

Performance

We focus on maximizing returns while minimizing undue risks. We believe consistent performance is achieved through diversification across multiple asset classes, geographies, and investment styles and strategies, all in an informed and controlled manner.

Our disciplines endeavor to be diverse and innovative, satisfying investors' objectives of risks and returns.

Dynamic asset allocation strategies



SEDCO Capital provides sophisticated clients with comprehensive investment solutions across diversified asset classes and geographies using dynamic asset allocation strategies that are aligned with clients' investment objectives.

Our strategies are designed to deliver robust performance to our clients who comprise institutions, family offices, endowments, sovereign wealth funds, pension funds, ultra high net worth individuals and other sophisticated investors.

Through SEDCO Capital, clients gain access to our expertise as well as that of more than 100 specialized managers, general partners and advisors.

Our investments span developed and emerging markets through investments in income assets that provide short to long term fixed income, in equities that are listed or private, and in real estate properties spanning a variety of market segments. We cultivate long-standing, trusted relationships with our clients and currently oversee more than USD 5.9 billion in total assets under management (AUM) built on a long record of success.

We are specialists in four asset classes:

Income Assets

SEDCO Capital invests in Shariah-compliant fixed income securities with high credit grades and low risk profiles, as well as other income generating assets such as leasing and infrastructure transactions.

Our fixed income investments in developed and emerging markets are diversified across global money market, sukuk, leasing and infrastructure investments depending on clients' needs, investment objectives, and risk appetite.

Public Equity

SEDCO Capital is an innovator in Shariah-compliant public equity investments. We were one of the first to commission Shariah scholars to establish practical guidelines for investing in equities traded across world stock markets, and we were the first to encourage and work with Dow Jones to establish Islamic indices.

We continued innovating by applying ESG criteria to all our strategies and building strong relationships with 30+ equities asset managers around the world. This drive for innovation provides SEDCO Capital and its clients with a wide choice of investment strategies and themes. We are one of few firms to offer such a large range of regional and international strategies, including both passive and active management.

Private Equity

We are pioneers in Shariah-compliant private equity investments in the mid-market, high potential growth segments across Europe, Latin America, US, and Asia, having established and implemented the criteria in 1997.

We provide our clients with access to private equity through two dedicated teams - focusing on private equity funds and co-investments - that have cultivated an extensive network of managers and partners representing a portfolio of more than 1,000 companies over 60+ funds.

Real Assets

SEDCO Capital provides a range of real estate asset management services and solutions to private and institutional clients. Our primary aim is to help clients enhance income generated from their real estate assets and boost the value of their holdings.

We invest on a principal, direct and active basis. We apply a rigorous pricing discipline and a strict underwriting process in all our investments, conducting thorough due diligence and well-defined asset management and business planning.

Our investment approach and planning are executed on prudent underwriting and acquisition pricing discipline, driven by fundamental property level asset management, value-based asset refurbishment and redevelopment, property repositioning and a clear exit strategy.

Board of Directors



Abdullah Baarmah
Chairman



Rayyan Nagadi
Vice Chairman



Khalid Al-Gwaiz
Board Director



Ahmed AlJasser
Board Director



Quintin Price
Board Director



Hashim Almihdar
Board Director



Ossama Banaja
Board Director

Executive Team



Abdulwahhab Abed
Acting Chief
Executive Officer



Christian Guckel
Chief Risk Officer



Rayan Habis
Chief Human
Resources Officer



Akram Aljehani
Chief Business
Development Officer



Montaser Foudah
Chief Governance and
Compliance Officer



Anas Baksh
Head of Internal Audit

At SEDCO Capital, corporate governance is carried out in accordance with the following principles:

- Client commitment
- High-performance and results-driven
- Commitment to professional ethics
- Embracing accountability
- Team commitment
- Leading change

Our corporate governance policies establish bylaws for our Board of Directors, outline general corporate policies and the firm's code of conduct, and offer guidance on appointing employees as directors.

Global Reach

SEDCO Capital stands out not only for its breadth of capabilities, but for the firm's unique global reach.

SEDCO Capital offices

Jeddah (head office)
Riyadh
Luxembourg
London
Dubai

Luxembourg

SEDCO Capital Luxembourg SA (SCLux) is a fund management company regulated by the Commission de Surveillance du Secteur Financier (CSSF).

SCLux is the manager of SEDCO Capital Global Funds (SCGF), launched in 2012 and now the most diversified and largest Shariah-compliant fund platform with assets under management exceeding USD 1 billion. There are currently seven strategies under this platform.

In 2021, SEDCO Capital also launched the SEDCO Capital Global UCITS structure, which is domiciled in Luxembourg. There are currently 11 funds under this platform. UCITS stands for 'Undertakings for the Collective Investment in Transferable Securities', a regulatory framework that allows for the offering of cross-European mutual funds.

London

SEDCO Capital UK Ltd (SCUK) houses the firm's international real estate team which operates globally with platform support from the Luxembourg and Jeddah offices. This team monitors and advises on all aspects of clients' international real estate investments comprising a number of properties including core, value-add, and opportunistic investments across primary and secondary markets in the UK, Europe, US and Asia.

Dubai

SEDCO Capital Management Ltd (SCDubai) is based at the Dubai International Financial Centre. It is home to the firm's co-investments team which currently oversees five funds with over USD 300 million of committed funding which it aims to invest in growth companies in the US, Latin America, Europe and Asia.

